Message Text

CONFIDENTIAL

PAGE 01 PORT O 01838 301752Z ACTION COME-00

INFO OCT-01 ARA-10 ISO-00 EB-07 /018 W ------011248 302110Z /63

R 301600Z JUN 77 FM AMEMBASSY PORT OF SPAIN TO SECSTATE WASHDC 884

CONFIDENTIAL PORT OF SPAIN 1838

E.O. 11652: N/A TAGS: BENC, TD

SUBJECT: MAJOR PROJECTS: METHANOL PLANT

REF: STATE 151617

1. OTHER GROUP COMPETING WITH PHILIPP BROS. BORDEN
ON METHANOL PLANT IS ALSO U.S. - ARKEL/GEORGIA PACIFIC.
SINCE NUMBER OF FIRMS QUALIFIED TO D WORK IS, WE UNDERSTAND, VERY SMALL, REVELATION OF FACT THAT IT IS U.S.
COMPANY MAY ITSELF REVEAL DENTITY TO BORDEN CONSORTIUM;
WE LEAVE THIS PROBLEM TO USDOC'S DISCRETION. GOTT HAS
MENTIONED THREE OFFERS FROM U.S. COMPANIES, BUT WE BELIEVE
THIRD MAY BE EARLIER PROPOSAL BY GEORGIA PACIFIC ON ITS OWN
IN ADDITION TO JOINT APPROACH WITH ARKEY; WE KNOW OF
NO OTHER U.S. FIRM LTCH HAS MADE PROPOSAL.

2. FOR USDOC ONLY (PROPRIETARY INFORMATION), ATTORNEY REPRESENTING ARKEL/GEORGIA PACIFIC GROUP WAS IN TOWN LAST WEEK TO PRESENT DRAFT CONTRACT TO GOTT. IT IS FAR FROM BEING SIGNED, HOWEVER, AS A NUMBERS OF MAJOR PROBLEMS REMAIN TO BE WORKED OUT-FINANCING, EXTENT OF EQUITY PARTICIPATION, ETC. FIRM IS OPTIMISTIC THAT THEY WILL BE GIVEN GO-AHEAD TO BUILD PLANT EVENTUALLY. HOWEVER, WE UNDERSTAND FROM SENIOR GOTT OFFICIAL RESPONSIBLE FOR COORDINATING INVESTMENT PROGRAM THAT WHILE THEY ARE INTERESTED, NO DECISION HAS BEEN MADE CONFIDENTIAL

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TO PROCEED WITH THIS PROJECT, MUCH LESS SELECT THE FOREIGN PARTNER. RICH

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	Margaret P. Grafeld	Declassified/Released	US Department of State	EO Systematic Review	22 May 2009
NNN					

Message Attributes

Automatic Decaptioning: X

Capture Date: 01-Jan-1994 12:00:00 am Channel Indicators: n/a **Current Classification: UNCLASSIFIED**

Concepts: n/a

Control Number: n/a Copy: SINGLE Sent Date: 30-Jun-1977 12:00:00 am Decaption Date: 01-Jan-1960 12:00:00 am

Decaption Note:

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Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW

Disposition Date: 22 May 2009 Disposition Event:

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Disposition Reason:
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